



**California Department of Transportation
Southern California Alliance (Districts 7, 8, and 12)
Application for Mentor-Protégé Program
(For Potential Protégé only)**

Business Name: _____ Donald F. Dickerson Associates _____

Address: _____ 6840 Hayvenhurst Avenue, 2nd Floor, Van Nuys, CA 91406 _____

Phone: _____ 818-385-3600 (Ext. 108) _____

President: _____ April K. Trafton _____

Type of Business: Mechanical, Plumbing, Electrical and Fire Protection Engineering, Due Diligence site investigations and report on these systems and feasibility studies of existing systems.

List Professional References:

Name	Telephone Number
Nadel Architects-James Dixon	310-826-2100
Forest City Developers-Michael Van Etten	213-488-0010
Thomas Cox Architect-Thomas Cox	949-862-0270

1. Please list three specific goals that your firm would like to gain from participating in the program.

Establish a relationship with both Caltrans and Larger Firms.
The opportunity of working on new A & E contracts with Caltrans.
Potential growth of our Small Business engineering firm with architectural firm's to establish a strong architectural/engineering team for Caltrans.

2. Please list three items that our firm brings to the relationship

Opportunities for our firm to establish a new working relationship for years to come.
Growth
The ability to match up the best A & E team for Caltrans.

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|--------------------------------------------------------------------|--------------------------------------|--------------------------|
| 3. Is your firm currently SBE certified? | <input checked="" type="radio"/> Yes | <input type="radio"/> No |
| 4. Can your firm provide proof of current certification? | <input checked="" type="radio"/> Yes | <input type="radio"/> No |
| 5. If not, are you planning to be SBE certified? | <input type="radio"/> Yes | <input type="radio"/> No |
| 6. Has your firm worked with any of the following agencies? | | |
| a. Caltrans | <input checked="" type="radio"/> Yes | <input type="radio"/> No |
| b. LACMTA | <input checked="" type="radio"/> Yes | <input type="radio"/> No |
| c. Local Agencies | <input checked="" type="radio"/> Yes | <input type="radio"/> No |
| d. Other Governmental Agencies | <input checked="" type="radio"/> Yes | <input type="radio"/> No |

aktrafton@dfda1.com

*added
1/6/08*

7. How long has your firm been in business? 34 years

8. What is your average annual revenue for the past three years? 2.6 Million 2004, 3.3 Million 2005,
3.7 Million 2006.